



Junior Account Manager Beauty & Cosmetics

HKH Brand Boosting is an agency specialized in the introduction and development of luxury and cosmetic brands on the European market. We are looking for a Junior Account Manager to support the commercial team in the development of our key clients.

Skills, Experience and Knowledge

- Strong interpersonal skills
- Meticulous, organized and detail-oriented
- Advanced communication (written and verbal)
- Professional "get it done" attitude and work ethic
- Like the world of luxury and beauty
- Higher education: University degree – Business, Marketing
- English - high level (both written and spoken) - French is a plus

Main Responsibilities

- Drive sales through the effective management of allocated customers.
- Act as the expert of his accounts, build and maintain strong, long-lasting relationships
- Build accurately forecast and achieve the accounts objectives: sell-in, sell-out, market share, by planning and monitoring all sales fundamentals accordingly
- Create and implement annual business plan taking into account all levers of growth: product launches, marketing activations, education, retail opportunities, events
- Work closely with other departments : Supply Chain, Trade Marketing, Digital, Education, PR & Communication
- Serve as the lead point of contact for all customer account management matters
- Clearly communicate the progress of monthly initiatives to internal and external stakeholders
- Prepare monthly sales and marketing reports

Status: Independent Contractor

Location: Remote position (headquarters in Paris)

Start date: as soon as possible

Send your CV to: stephanie@hkhparis.com