

Account Manager - Beauty & Cosmetics

HKH Brand Boosting is a consulting agency specialized in the introduction and development of premium beauty and fragrance brands across the European market. As part of our growth, we are looking for an Account Manager to support the commercial and operational development of our clients, particularly in France, the UK, and Benelux.

Requirements:

- Excellent written and spoken **French and English**; Portuguese is a plus
- Master's degree in Business, Marketing, or Fashion
- 2 to 5 years of experience in marketing or commercial roles, ideally in the beauty/luxury sector
- Ability to manage multiple projects simultaneously with rigor and autonomy
- Strong interpersonal skills, customer-oriented mindset, and team spirit
- Meticulous, well-organized, and detail-oriented
- Commitment to service excellence is essential
- Passion for the luxury and beauty industry

Your responsibilities:

You will manage the operational and commercial follow-up of brands, coordinating with internal teams and retailers. You'll lead field operations and ensure smooth execution of projects, maintaining fluid communication between all stakeholders. Your responsibilities will include:

- Operational and commercial management of brands with constant sell-out monitoring
- Coordination and support for organizing in-store events and activations
- Regular reporting on commercial performance and field activities
- Managing the marketing plan in collaboration with retailers
- Identifying and listing new products to enrich the portfolio
- Daily collaboration with partner brands to ensure proper execution of strategies

Start date: August / September 2025 Location: Paris headquarters; hybrid (remote and in-office) Status: self-employed or apprenticeship (alternance) Send your CV to: tatiana@hkhparis.com